



7<sup>th</sup>

Annual Conference  
of the Atlanta  
International  
Arbitration Society

ATLAS  
ATLANTA INTERNATIONAL  
ARBITRATION SOCIETY

MONDAY-TUESDAY, NOVEMBER 12-13, 2018

SKILLS AND CULTURES:  
THE ROAD AHEAD FOR  
INTERNATIONAL ARBITRATION



CONFERENCE HOST:



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85 PARK PL NE, ATLANTA, GA 30303

## PROGRAM

Sophisticated parties are sometimes reluctant to submit their disputes to courts in foreign jurisdictions, where laws, legal traditions, languages, customs, and cultural norms may be unfamiliar. As a result, international arbitration has emerged as the preferred way for parties to resolve international commercial disputes. However, successful arbitrations still require parties to agree upon the place of arbitration, the language of the proceedings, the procedural rules, and the governing law. Parties also must be prepared to persuade international arbitrators, who themselves may come from completely different legal traditions and cultural backgrounds. The theme of AtlAS's 7th Annual Conference is **"Skills and Cultures: the Road Ahead for International Arbitration."** The first day of the conference will feature four Tertulia sessions, which will focus on cultural norms in international arbitrations, and how those norms may be distinct in different parts of the world. The Tertulias will prime AtlAS conference participants for the next day of panels, which are dedicated to the "skills" useful in international arbitration and how those skills might differ depending on cultural considerations. We look forward to a lively discussion around all of these issues.

**Welcome to Atlanta!**

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### MONDAY, November 12, 2018

#### 12:00 PM REGISTRATION

1:00 pm - 3:00 pm

#### **AtlAS Young Professional Group Workshop – Document and Data Management (and Protection) in International Arbitration**

**Welcoming Remarks** | Sara Burns, King & Spalding, Atlanta

**Speaker 1:** Flore Poloni, August Debouzy, Paris  
**Speaker 2:** Scott Wandstrat, Arnall Golden Gregory, Atlanta  
**Speaker 3:** Kirsten Teo, Eversheds Sutherland, Singapore  
**Speaker 4:** Bobby Banson, FCI Arb, Smith & Adelaide, Accra  
**Lead Moderator:** Rebecca Lunceford Kolb, Arnall Golden Gregory, Atlanta

#### 3:00 pm - 3:15 pm COFFEE BREAK

3:15 pm - 4:45 pm

#### **AFRICA TERTULIA**

**Welcoming Remarks** | Naana A. Frimpong, King & Spalding, Atlanta

**Moderator 1:** Bobby Banson, FCI Arb, Smith & Adelaide, Accra

**Moderator 2:** Tayo Oyetibo, FCI Arb, Tayo Oyetibo LP, Lagos

**Moderator 3:** Calvin Nyachoti, FCI Arb, Nyachoti and Partners, Nairobi

**Lead Moderator:** Philip W. "Whit" Engle, FCI Arb, Atlanta

3:15 pm - 4:45 pm

#### **THE AMERICAS TERTULIA**

**Welcoming Remarks** | Kirk Watkins, DZKL, Atlanta

**Moderator 1:** Shan Greer, FCI Arb, Floissac Fleming & Associates, Castries, St. Lucia

**Moderator 2:** William K Whitner – Paul Hastings LLP, Atlanta

**Moderator 3:** Calvin Hamilton, FCI Arb, Caribbean ADR Chambers, Bridgetown, Barbados

**Moderator 4:** Katherine M. Simpson, University of Michigan Law School

**Moderator 5:** Stephen L. Wright, Taylor English Duma LLP, Atlanta

**Lead Moderator:** Shelby Grubbs, FCI Arb, Miller & Martin, Atlanta

4:45 pm – 6:15 pm

#### **EUROPE & RUSSIA TERTULIA**

**Welcoming Remarks** | Ben Greer, Alston & Bird, Atlanta

**Moderator 1:** Rolf Trittman, Freshfields Bruckhaus Deringer, LLP

**Moderator 2:** Conna Weiner, JAMS, Boston

**Moderator 3:** Daniel Reich, Shearman & Sterling, New York

**Moderator 4:** Christof Siefarth, Görg

**Lead Moderator:** Carita Wallgren-Lindholm, Lindholm Wallgren, Helsinki

4:45 pm – 6:15 pm

#### **ASIA & AUSTRALIA TERTULIA**

**Welcoming Remarks** | Christopher Grippa, EY, Atlanta

**Moderator 1:** Nachiketa Mittal, National Law University Odisha, India

**Moderator 2:** LouAnn Kelleher, Weinberg Wheeler Hudgins Gunn & Dial, Atlanta

**Moderator 3:** Chris Campbell, Willoughby & Hofer, P.A., Columbia, South Carolina

**Moderator 4:** Leigh Anne Liu, Robinson College of Business, Georgia State University

**Moderator 5:** Caroline Kenny QC, FCI Arb, Owen Dixon Chambers West, Melbourne

**Lead Moderator:** John D. Branson, Womble Bond Dickinson, Charlotte

# PROGRAM

6:00 pm – 9:00 pm

## DINNER & KEYNOTE ADDRESS

### Tertulia Report

**Introduction of Speaker:** Philip W. “Whit” Engle, FCI Arb

**Speaker:** Ann Ryan Robertson, Locke Lord, Houston

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## TUESDAY, November 13, 2018

7:30 am

## BREAKFAST / COFFEE / REGISTRATION

8:00 am – 8:50 am

## MORNING KEYNOTE ADDRESS

**Welcoming Remarks:** Joan Grafstein, FCI Arb, JAMS, Atlanta,

**Introduction of Speaker:** Adwoa Ghartey-Tagoe Seymour, Assistant General Counsel at Cox Enterprises, Atlanta

**Speaker:** David W. Rivkin, Debevoise & Plimpton, New York

## PANEL 1 • THE IN-HOUSE COUNSEL'S PERSPECTIVE ON INTERNATIONAL ARBITRATION

**Welcoming Remarks:** Brian White, King & Spalding, Atlanta

**Speaker 1:** Riché McKnight, DGC and Global Head of Litigation, Endeavor

**Speaker 2:** Phil Ray, PhilRay-IDR Services and former Senior Counsel, Siemens AG, Erlangen, Germany

**Speaker 3:** James Smith, Chief Intellectual Property at EcoLab

**Moderator:** Ambassador (r.) Charles Adams, Orrick, Geneva

10:00 am - 10:15 am

## COFFEE BREAK

10:15 am – 11:30 am

## PANEL 2 • CROSS-CULTURAL APPROACHES WHEN TAKING EVIDENCE IN INTERNATIONAL ARBITRATION - ARE THINGS ABOUT TO GET MORE “CIVIL”IZED?

**Welcoming Remarks:** Rebecca Lunceford Kolb, Arnall Golden Gregory, Atlanta

**Speaker 1:** Vladimir Khvalei, Baker McKenzie

**Speaker 2:** Trittmann Rolf, Freshfields Bruckhaus Deringer LLP

**Speaker 3:** Kirsten Teo, Eversheds Sutherland, Singapore

**Speaker 4:** Stuart L. Isaacs, QC – King & Spalding, London

**Speaker 5:** Carita Wallgren-Lindholm, Lindholm Wallgren, Helsinki

**Moderator:** Matthew Richardson, Alston & Bird, Atlanta

11:30 am - 12:45 pm

## PANEL 3 • THE ART OF PERSUASION IN INTERNATIONAL ARBITRATION HEARINGS

**Welcoming Remarks:** Magaly Cobian, Executive Director, Atlanta Center for International Arbitration and Mediation

**Speaker 1:** Klaus Peter Berger University of Cologne

**Speaker 2:** Huawei Sun Zhong Lun, Beijing

**Speaker 3:** Hilary Heilbron, QC Brick Court Chambers, London

**Speaker 4:** Lucy Greenwood, FCI Arb, Greenwood Arbitration

**Speaker 5:** Stephen P. Younger, Patterson Belknap Webb & Tyler LLP, New York

**Speaker 6:** Jan Schaefer King & Spalding, Frankfurt

**Moderator:** Glenn Hendrix, FCI Arb, Arnall Golden Gregory, Atlanta

12:45 pm - 1:45 pm

## LUNCH & KEYNOTE ADDRESS

**Welcoming Remarks:** Dean Wendy F. Hensel, Georgia State University College of Law

**Speaker:** Olufunke (Funke) Adekoya SAN, FCI Arb, AELEX, Lagos

2:00 pm - 3:15 pm

## PANEL 4 • SHOW ME THE MONEY: CUTTING EDGE TECHNIQUES FOR PRESENTING DAMAGES AND USING TECHNOLOGY IN INTERNATIONAL COMMERCIAL ARBITRATION

**Welcoming Remarks:** Valerie Sanders, Eversheds Sutherland, Atlanta

**Speaker 1:** Kurt Lindquist, Womble Bond Dickinson, Charlotte

**Speaker 2:** Ben Davis University of Toledo College of Law

**Speaker 3:** Frederic Elkeslassy, EY, Paris

**Speaker 4:** Brian W. Napper, FTI, San Francisco

**Speaker 5:** Bobby Banson, FCI Arb, Smith & Adelaide, Accra

**Moderator:** Keith L. Richardson, Kilpatrick Townsend, Atlanta

3:00 pm - 3:15 pm

## COFFEE BREAK

# PROGRAM & CONFERENCE COMMITTEE

**TUESDAY, November 13, 2018**

(con't)

**3:30 pm - 4:45 pm**

## **PANEL 5 • ETHICAL OBLIGATIONS IN INTERNATIONAL ARBITRATION**

**Welcoming Remarks:** Kristen K. Bromberek, Alston & Bird, Atlanta

**Speaker 1:** Catherine Rogers, Penn State Law School

**Speaker 2:** Luis Martinez, ICDR, VP, New York

**Speaker 3:** Margaret Moses, University of Loyola Chicago

**Speaker 4:** Tayo Oyetibo, FCI Arb, Tayo Oyetibo LP, Lagos

**Moderator:** Hillary Kinsey Lukacs, Morris Manning & Martin, Atlanta

**4:45 pm - 5:00 pm**

## **CLOSING REMARKS**

Brent O.E. Clinkscale, Womble Bond Dickinson, Greenville

Shelby Guilbert, King & Spalding, Atlanta

**5:00 pm - 6:30 pm**

## **JOINT NETWORKING RECEPTION BY A<sub>t</sub>LAS AND CHARTERED INSTITUTE OF ARBITRATORS**

**6:30 pm – 8:00 pm**

## **CIARB ALEXANDER LECTURE**

**Basic Hygiene or Existential Challenge – Technology, Transparency, and Diversity in International Arbitration.**

Ambassador (r.) David Huebner, FCI Arb

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**Shelby Guilbert**, King & Spalding, Atlanta

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# REGISTRATION

## REGISTRATION

Registration fees include the AtlAS Young Professionals Group Seminar, tertulia sessions, conference dinner with keynote address by Ann Ryan Robertson, Tuesday morning breakfast with keynote address by David Rivkin, Tuesday lunch with keynote address by Olofunke (Funke) Adekoya San, and all skills panels.

**Regular Registration:** \$425 Early Bird (through October 15), \$475 (thereafter)

**Full-time academics and in-house counsel only:** \$190 Early Bird (through October 15), \$240 (thereafter)

**Full-time students:** \$90 (NOTE: inclusive of all conference materials, panels, breakfast, networking breaks and luncheon, exclusive of the Monday reception and dinner)

**To register for the conference, please go to** <https://arbitrateatlanta.org/events/skills-and-cultures-the-road-ahead-for-international-arbitration/registration-and-accommodations/>.

## CONTINUING LEGAL EDUCATION CREDIT

CLE credit will be applied for, if needed in CA, GA, IL, NC, NY, SC and VA. (60 minute state: Maximum of 12.25 CLE credit hours, including 1.0 professionalism and 1.25 ethics credit. 50 minute state: Maximum of 14.7 hours, including 1.2 professionalism and 1.5 ethics credits.)

Attendees will receive CLE certificates, including a Universal certificate, via email approximately 30 days after the program. New York barred lawyers: The live format is traditional in nature, the content of this program is transitional and non-transitional and is approved for both newly admitted and experienced New York lawyers. Financial aid is available for qualifying lawyers. Please contact Shelby Guilbert for details. King & Spalding, 1180 Peachtree Street, Atlanta, GA 30309. CA Provider #10947.

## REFUND POLICY

Cancellations must be made in writing and received by the Atlanta International Arbitration Society by September 6, 2018, for a full refund of fees, less a \$100 administration fee. No refund of registration will be granted after that date, except in the case of medical emergency or extenuating circumstances approved by AtlAS in its sole discretion.

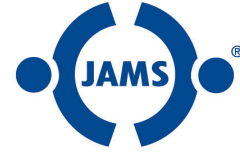
## TRAVEL & ACCOMMODATIONS

A block of rooms is being held at The Ritz Carlton for a special group rate of \$189 per night plus taxes, fees and assessments. Reservations may be made online at <http://www.ritzcarlton.com/en/hotels/georgia/atlanta>. Alternatively, you can call 1-800-241-3333 and reference the Atlanta International Arbitration Society (AtlAS).

Please note that a visa is necessary for entry into the United States from many countries. Further information can be obtained from the United States Department of State at [www.travel.state.gov](http://www.travel.state.gov) or through a commercial visa service.



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Partner, US

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