

INTERNATIONAL SALE OF GOODS: BREXIT, NEW CHALLENGES

International Seminar
2 MAY 2018 | LISBON

ICC INTERNATIONAL
CHAMBER
OF COMMERCE
The world business organization

ICC PORTUGAL
INTERNATIONAL
CHAMBER OF COMMERCE
The world business organization

DATE: 2 MAY 2018 | 2pm - 6.30pm

VENUE: ICC PORTUGAL
Rua das Portas de Santo
Antão n. 89, 1169-022 LISBON

SUMMARY:

The seminar will focus on the topics of international sales regulatory and legal frameworks and the role of ICC and its rules on the new challenges to international exports.

Brexit has underlined new issues concerning this matters, emphasising the need to discuss ICC Model Sale Contract.

WHO SHOULD ATTEND:

Lawyers, corporate counsels, professors, students, international trade officers, any practitioner interested in international trade and law as well as in commercial model contracts, drafting and negotiating techniques.

ICC MODEL CONTRACT
INTERNATIONAL SALE
(MANUFACTURED GOODS)



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ISBN 978-3-319-60000-0

Launch of the *ICC Model Contract: International Sale* in
portuguese kindly translated by

MORAIS LEITÃO, GALVÃO TELES, SOARES DA SILVA

INTERNATIONAL SALE OF GOODS: BREXIT, NEW CHALLENGES

PROGRAM

- 14.00 **Welcome**
Margarida Lima Rego | MLGTS, FDUNL, Chair of ICC Portugal CLP Commission
- 14.30 **Roundtable 1 | BREXIT: New challenges for international sale of goods, the role of the UN CISG and Incoterms®2020**
Chair: Manuel Liberal Jerónimo , PLMJ
Speakers: Emily O'Connor, ICC | *Incoterms®*, ICC and the role of global rule makers
Nuno Ruiz, VDA | *The impact of BREXIT on international sales*
Christophe Radtke, FIDUCIAL LEGAL, LAMY, Co-Chair of the Incoterms 2020 Drafting Group | *The role of Incoterms in an international contract of sale. Expectations and new practices for Incoterms®2020*
Chris Southworth, ICC UK | *Post-Brexit opportunities*
- 16.00 **Discussion**
- 16.15 **Coffee-break**
- 16.45 **Roundtable 2 | The ICC Model International Sale Contract & the UN CISG Launch of ICC Model Contract on International Sale in Portuguese**
Chair: Margarida Lima Rego | MLGTS, FDUNL, Chair of ICC Portugal CLP Commission
Speakers: Joana Farrajota, FDUNL | *Breach of contract under the CISG*
Diogo Plantier Santos, LINKLATERS | *The retention of title in the international sale of goods*
Fabio Bortolotti, BUFFA, BORTOLOTTI & MATHIS, Chair of ICC CLP Commission | *International contracts and drafting technique*
- 18.15 **Discussion**
- 18.30 **Closing**
- 19.00-20.00 **Networking Cocktail | MLGTS | Rua Castilho, 165, 1070-050 Lisbon**

SPEAKERS



MARGARIDA LIMA REGO
Counsel | Professor at the Law School of Universidade Nova de Lisboa
MLGTS & ASSOCIADOS



MANUEL LIBERAL JERÓNIMO
Lawyer, Senior Associate
PMLJ



EMILY O'CONNOR
Lawyer | Senior Policy Manager
ICC



NUNO RUIZ
Lawyer, Partner
VIEIRA DE ALMEIDA & ASSOCIADOS



CHRISTOPH MARTIN RADTKE
Lawyer, Partner
FIDUCIAL LEGAL by LAMY



CHRIS SOUTHWORTH
Secretary General
ICC UK



DIOGO PLANTIER SANTOS
Lawyer | Counsel at the Lisbon Corporate Finance Department
LINKLATERS



JOANA FARRAJOTA
Counsel | Professor at the Law School of Universidade Nova de Lisboa
SRS ADVOGADOS



FABIO BORTOLOTTI
Lawyer, Partner
BUFFA, BORTOLOTTI & MATHIS

**Registration
Form**

**INTERNATIONAL SALE OF GOODS:
BREXIT, NEW CHALLENGES
International Seminar,
2 MAY 2018 | LISBON**

**Participant's
Information**

Name: _____

Position: _____

Company: _____

Address: _____

Corporate ID: _____

Tax Payer Number: _____

Telephone: _____

E-mail: _____

**Registration
Fee**

ICC CLP Commission Members Free of charge

ICC Members & Students € 75

Non-members € 100

*The registration fee includes the attendance to a cocktail kindly hosted by
MLGTS.

A Certificate of Participation will be handed at the end of the seminar.

Payment

Please submit your cheque payable to Delegação Nacional Portuguesa da CCI. You can also pay by bank transfer to: Millennium BCP - IBAN: PT50 0033 0000 0013 3735 3560 5

PLEASE send the registration form duly completed to:
geral@icc-portugal.com | For further information please contact
00351 21 346 33 04